# Association for International Arbitration

# In Touch

# August 2010



CONTACT US: 146, Avenue Louise B-1050 Brussels Belgium Fax: +32 2 646 24 31 Tel: +32 2 643 33 01 Email: administration@arbitration-adr.org

Inside this month's issue:

# AIA Upcoming Events

- New <u>AIA postgraduate degree program</u> at the VUB University of Brussels in <u>International Business Arbitration</u>. Registration is now open for the 2010-2011 Academic year. More information can be obtained from our official brochure, which you may download at <u>www.arbitration-adr.org</u>
- Conference on The Most Favoured Nation Treatment of Substantive Rights in Brussels on October 22, 2010

For further information on conferences organized by the Association for International Arbitration in Brussels, Belgium, please visit our web site

http://www.arbitration-adr.org

#### Sempra v Argentina: State of Necessity and Manifest Excess of Powers Sempra v. Argentina has been a highly debated case. The recent decision on the AIA Upcoming Events 1 Argentine Republic's Request for Annulment of the Award made on June 29th 2010 is not an exception. In fact, this decision will be at the center of debate for a while. The Committee found that the Award must be annulled in its entirety on the basis of manifest excess of powers (Article 52(1)(b) of the ICSID Convention) in respect of the Sempra v. Argentina: State of failure to apply Article XI of the USA-Argentina BIT. The approach to the state of ne-Necessity and Manifest Excess of cessity and the role of international customary law were of great importance in the Powers final decision. The basics of the case and some of the most relevant arguments of the 1 decision are important to consider. Revised UNCITRAL Rules: A Background of the Case Step Forward in International In 1989 Argentina introduced a privatization program in order to revitalize its economy and put an end to an ongoing economic crises. An important facet of this pro-Commercial Arbitration 3 gram was the introduction of a legal and regulatory framework by way of the Convertibility Law, introduced in 1991, together with an implementing decree, fixing the Argentine peso (ARS) to the US Dollar (USD) at the exchange rate of one to one. Mediation in Greece, 2010 4 In 1991, the natural gas industry was restructured, and the government-owned company Gas del Estado was privatized. A number of companies were formed for the purpose of distributing gas to residential and commercial users. Sempra invested in two of these gas companies by acquiring an indirect shareholding in Sodigas Pampeana's and Sodigas Sur's shares, which are the holders of two Argentine companies that had been granted licenses for the distribution of gas. Mediation in Romania 6 In December 2001 a financial crisis erupted in Argentina, and in the period 2001-2002 the Government of Argentina undertook a number of measures, which, in the view of Sempra, constituted a wholesale abrogation and repudiation of significant rights and The Scientific-Methodological Cenentitlements under the licenses and other entitlements under the regulatory environment that had been established within the framework of the Argentine privatization ter for Mediation and Law 7 program. Essentially, these rights concerned the licensee's entitlement to the calculation of tariffs in USD and their semi-annual adjustment on the basis of the US Producer European Energy Ombudsmen 7 Price Index (PPI). In January 2002, the Emergency Law was enacted, the currency Group board system was abrogated, the Argentine economy was pacified - including public service agreements and licenses - and all contracts and relationships then in force were, according to the Emergency Law, to be adapted to the new context.

#### The Tribunal and the Award

filed, on 11 September 2002, a Request for Arbitration under State Party of necessity "as a ground for precluding the the ICSID Convention, invoking the US-Argentina Bilateral wrongfulness of an act not in conformity with an internatio-Investment Treaty. On 31 December 2003, Argentina filed nal obligation of that State". Article 25 presupposes that an objections to the Centre's jurisdiction and the competence act has been committed that is incompatible with the Staof the Tribunal. On 11 May 2005 the Tribunal issued its Deci- te's international obligations and is therefore "wrongful". sion on Jurisdiction, wherein it held that the dispute fell un- Article XI, on the other hand, provides that "This Treaty shall der the jurisdiction of the Centre and within the competen- not preclude" certain measures so that, where Article XI ce of the Tribunal.

A merits phase in the arbitration followed, and the Award "wrongful". Article 25 and Article XI therefore deal with quion the merits was dispatched to the Parties on 28 Septem- te different situations. Article 25 cannot therefore be assuber 2007. In the Award, it was held that Argentina had brea- med to "define necessity and the conditions for its operached the fair and equitable standard and the Umbrella tion" for the purpose of interpreting Article XI, still less to do Clause of the BIT. The Tribunal held that the measures taken so as a mandatory norm of international law." Third, the by Argentina had beyond any doubt substantially changed Committee concluded that invocation of a state of necessithe legal and business framework under which the invest- ty under the terms of a bilateral treaty needed not necessament was decided and implemented and as a consequen-rily be "legitimated" by a "rule" of international law. In fact, ce, the fair and equitable treatment standard of the BIT had there may be no rule governing such questions. Fourth, the been breached. On these bases, Sempra was awarded Committee stressed that while there may be certain norms damages.

#### The Annulment

On 25 January 2008 Argentina requested the annulment such a case. In short, jus cogens do not require parties to a (and stay of the enforcement) of the Award. In its application, Argentina sought annulment of the Award on four of a defense of necessity in whatever terms they may agree. the five grounds set out in Article 52(1) of the ICSID Convention, specifically claiming that (i) the Tribunal was not properly constituted; (ii) the Tribunal manifestly exceeded its principles are concerned", it does not follow either: (i) that powers; (iii) There had been a serious departure from a fundamental rule of the procedure; and (iv) the Award had that it must be interpreted and applied in exactly the same failed to state the reasons on which it was based. Several way in all circumstances, or (ii) that international law will issues were considered by the Committee but the decision become "fragmented" if States contract otherwise". Fifth, was focused on the ground of manifest excess of powers.

The main point of analysis was the relationship established between Article XI of the BIT (state of necessity under the not prescribe who is to determine whether the measures in BIT) and Article 25 of the ILC Articles on Responsibility of States for Internationally Wrongful Acts (state of necessity under voked, but if the measures in question are properly judged customary international law). The Tribunal had concluded to be "necessary", then there is no breach of any Treaty that: "Article XI is not self-judging and that judicial review is obligation. not limited in its respect to an examination of whether its invocation, or the measures adopted, were taken in good The Committee concluded that the Tribunal had failed to faith. The judicial control must be a substantive one, and conduct its review on the basis that the applicable legal concerned with whether the requirements under customary norm is to be found in Article XI of the BIT, and that this failulaw or the Treaty have been met and can thereby preclude re constituted a manifest excess of power within the meawrongfulness. Since the Tribunal has found above that the ning of the ICSID Convention. crisis invoked does not meet the customary law requirements of Article 25 of the Articles on State Responsibility, it Comment concludes that necessity or emergency is not conductive in This case has raised very interesting questions and many the case to the preclusion of wrongfulness, and that there is more will turn up. For instance, what does « necessity » no need to undertake a further judicial review under Article mean in the context of investment arbitration? When custo-XI given that this Article does not set out conditions different from customary law in such regard."

#### The Committee assumed a very different reasoning:

First, the Committee accepted that it may be appropriate to look for customary law as a guide to the interpretation of terms used in the BIT. However, it does not follow that customary law establishes a binding "definition of necessity and the conditions for its operation" (in this case, Article 25 of the ILC Articles). While some norms of customary law are ment arbitration system. peremptory (jus cogens), others are not, and States may contract otherwise. Second, the Committee concluded that Article XI of the BIT differed in material aspects from Article 25. It mentioned that it was clear from a comparison of the two articles that Article 25 did not offer a guide to interpretation of the terms used in Article XI. The most that could be said is that certain words or expressions were the

same or similar. The Committee presented the following On the basis of the above-stated circumstances, Sempra analysis: "Article 25 is concerned with the invocation by a applies, the taking of such measures is not incompatible with the State's international obligations and is not therefore of international law, including customary law, which would render it unlawful under international law for States to agree to adopt a provision inconsistent with those norms, this is not bilateral investment treaty to forgo the possibility of invoking The Committee mentioned that "even if it be the case that "international law is not a fragmented body as far as basic "necessity is no doubt one such basic principle" in the sense the Committee considered when analyzing the two articles that there is a preceding question: whether there is wrongfulness. The Committee mentioned that it is true the BIT does question are or were "necessary" for the purpose to be in-

mary law does not apply, how is the factual analysis about necessity made if the parties did not provide a way to do so beforehand? What is included in the draft of a BIT's state of necessity clause after this decision? What is to be done with the clauses that are already in force? Certainly, this decision will spur the discussion on the balance between the protection of investment for exporting-investment states and the possibility of importing-investment states to act under necessity, which is a vital issue for the success of the invest-

The decision is available at http://icsid.worldbank.org/ICSID/FrontServlet? requestType=CasesRH&actionVal=showDoc&docId=DC1550\_En&caseId=C8



## Check out C5's new conference on Investment Treaty Arbitration

When: Wednesday, September 22, 2010 Where: Guoman Charing Cross Hotel - London, England, UK

Advisors fully versed on the latest decisions, trends and strategies being used in the rapdily growing and complex area of Investment Treaty Law are in demand. C5's conference on Investment Treaty Arbitration will be a unique experience that ensures that you will not only learn the latest techniques and strategies, but also form lasting professional relationships. In this year of enormous significance, the inaugural edition of C5's Investment Treaty Arbitration conference in London, part of C5's market-leading series of legal events, will provide you with the latest tools needed to initiate, conduct and succeed in investment treaty arbitration worldwide

For more information visit: <u>http://www.c5-online.com/legal/arbitration.htm</u>

REVISED UNCITRAL RULES - A STEP FORWARD IN INTERNATIONAL COMMERCIAL ARBITRATION	According to th cient that the a front of an arbiti
On June 25, 2010, the United Nations Commission on Inter- national Trade Law (UNCITRAL) adopted the UNCITRAL Revi- sed Arbitration Rules. The decision to adopt the Revised Arbitration Rules was made after almost four years of discus- sions.	being specified. Article 2: The pr as well as the for ted to the mod ceiving of noti transmitted by a
The original UNCITRAL Arbitration Rules were adopted in 1976 and have been used for the settlement of a broad range of disputes, including disputes between private com- mercial parties where no arbitral institution is involved, inves- tor-State disputes, State-to-State disputes and commercial disputes administered by arbitral institutions. The Rules are recognized as of one of the most successful international instruments of a contractual nature in the field of arbitration.	or allows for a re In the same cor plicable rules to to the article (w send it, etc.). Article 4: A new and content of « Within 30 days the respondent
In 2006, the Commission decided that the UNCITRAL Arbitra-	ponse to the no

tion Rules should be revised to meet the changes in arbitral (a) The name and contact details of each respondent; practice over the last thirty years. The revision is aimed at (b) A response to the information set forth in the notice of enhancing the efficiency of arbitration under the Rules and does not alter the original structure of the text, its spirit or the drafting style. Mandated by the Commission, the UNCITRAL Working Group II (International Arbitration and Conciliation) had a close collaboration with the intergovernmental and nongovernmental interested organizations, starting its work during the 43th session in September 2006. The work lasted for seven subsequent sessions. The final session took place in New York from February first to fifth, 2006. The Draft of Revised Rules has been discussed and adopted in final form by tribunal. the UNCITRAL Commission during its 43th sessions, which Article 6: New provisions have been inserted regarding the took place during 21st June to the 9th July 2010 in New York.

The UNCITRAL Arbitration Rules, as revised, will be effective as of August 15<sup>th</sup> 2010. The revised Rules include more provisions dealing with, amongst others, multiple parties arbitration and joinder, liability, and a procedure to object to experts appointed by the arbitral tribunal. A number of inno- this issue has been reduced from 60 to 30 days. vative features contained in the Rules aim to enhance procedural efficiency, including revised procedures for the re- mechanism involving the appointing authority in the cases placement of an arbitrator, the requirement for reasonable. when a party does not participate in the appointing proceness of costs and a review mechanism regarding the costs dure of the arbitrators and the case does not require a third of arbitration. They also include more detailed provisions on interim measures. It is expected that the Rules, as revised, will continue to contribute to the development of harmonious international economic relations. Main amendments:

Article 1: There are no more provisions which would oblige paragraph 1 and the party or parties to conclude the arbitration agreement in writing.

ne current provisions of the article, it is suffigreement of the parties solve the dispute in ral court, without the form of the agreement

rovisions regarding the notice of arbitration, ollowing communication, have been adapdern ways of communication. Thus, "the reice, communication or proposal may be any means of communication that provides ecord of its transmission".

ntext, amendments aiming to clarify the apo the compulsory mailing have been made when to use a specific address, to whom to

v provision was included regarding the form the notice of arbitration.

of the receipt of the notice of arbitration, shall communicate to the claimant a restice of arbitration, which shall include: arbitration, pursuant to article 3, paragraphs 3 (c) to (g). »

Also, the Commission has provided that if the respondent will present claims against any party other than the claimant in his response to the notice of arbitration, his response may include a notice of arbitration against the third party. This amendment of the article allows the respondent to present claims against parties other than the claimant without it being necessary to wait until the constitution of the arbitral

designation by parties of an appointing authority, which plays an important role in the designation of arbitrators, their challenge and removal, as well as revising the fees and expenses of arbitrators. Also, the time limit during which the General Secretary of PCA has to appoint an appointing authority in the case when the parties do not agree upon

Article 7: A new paragraph has been added that creates a member of the tribunal:

"Notwithstanding paragraph 1, if no other parties have responded to a party's proposal to appoint a sole arbitrator within the time limit provided for in parties concerned have failed



to appoint a second arbitrator in accordance with articles 9 statement of defense, as long as each of them will comply or 10, the appointing authority may, at the request of a par- with the requirements of the form and content provided by ty, appoint a sole arbitrator pursuant to the procedure pro- the Rules. vided for in article 8, paragraph 2 if it determines that, in view of the circumstances of the case, this is more appro- Article 26: This Article provides that a party requesting intepriate."

Articles 11-13: Many innovations have been added regar- will decide afterwards that such measures shouldn't have ding the challenge and disclosure by of arbitrators. Besides been approved. explaining the means of disclosure and challenge of arbitrators, the revised rules offer a model of statements of inde- Article 28: Article 28 allows the use of modern means of pendence and impartiality (in the annex to the Rules).

Article 16: Article 16 deals with the Exclusion of Liability. Among the new provisions included, the most important is Article 41: Lastly; Article 41 has included a new mechanism the one related to the fact that the parties waive any of revising the fees demanded by arbitrators in order to claims against arbitrators and the appointing authority re- avoid exaggeration. Thus, the new provisions mandate that garding any act or omission in connection with the arbitra- the appointing authority decide upon the calculation metion.

Article 17: Article 17 includes a new paragraph related to the possibility to join the arbitration proceedings as a party. "The arbitral tribunal may, at the request of any party, allow one or more third persons to be joined in the arbitration as a cordance to the provisions of the Rules. party provided such party is a party to the arbitration agreement."

According with the revised Articles 20 and 21, it will be allowed to consider the notice of arbitration as presentations of claims, and the response to the notice of arbitration - as

rim measures could be liable for any costs and damages caused by the interim measures in the case if the tribunal

communications, such as videoconferences, for witness or experts' hearings.

thod of the arbitration fees, which becomes compulsory to the arbitral tribunal. Also, during 15 days any party can address the appointing authority with a demand to revise the expenses, which shall be decided within 45 days if the proposal of expenses made by the arbitral tribunal was in ac-

The Revised Rules are available at: http://www.uncitral.org/ pdf/english/texts/arbitration/arb-rules-revised/pre-arb-rulesrevised.pdf

# Mediation in Greece, 2010

Even though the beginning of mediation can be traced to ancient Greek culture, it is fair to state that it has not developed much since then. As one of the few countries in the EC, Greece has still not implemented the new EU Mediation Directive (52/2008/EC). In mid July 2010, the Ministry of Justice finally announced the new measures which should introduce mediation as an actual tool to solve disputes concer- of - court - settlement, according to article 214A has taken ning civil and commercial matters. Now it remains to be seen if the Greeks are ready to turn the traditional "battle" in the courts into an out – of – court "win-win situation". The new law concerning mediation is expected to be voted on at the end of the summer 2010.

#### ADR methods in Greece, present time (July 2010)

Several attempts have been made through the years to introduce alternative dispute resolution (ADR) methods in Greece. Unfortunately, arbitration must be considered the only method which is actually working at the present time. Even though certain articles in Greek legislation (i.e. concerning consumers' rights, bankruptcy a.o.) contain dispositions providing for mediation in specific cases, the ADR mechanisms - in general - never had their breakthrough. At present time the existence of mediation is very limited. According to the Greek Code of Civil Procedure (GCCP), Articles 209 – 214, the Judge of the District Court has competency to conduct mediation. The Articles are hardly ever used. In another attempt to deal with the enormous amount of cases, waiting to be heard in court, Article 214A in GCCP was introduced. From September 2000 onwards it became compulsory that suits concerning disputes in private law which by reason of their subject matter fall within the jurisdiction of the multi-member court of first instance in ordinary proceedings, and in respect of which conciliation is permissible under substantive law, may not be heard unless there has been a prior attempt to find an out-of-court settlement. For a more detailed description of the above mentioned arti-

### cles see:

### http://ec.europa.eu/civiljustice/adr/adr\_gre\_en.htm

Unfortunately this article did not have the anticipated effects, since only 3-4 % of civil cases before the multimember court reached an agreement out of court. The intention behind the article was good, but in reality it is only functioning as a procedural prerequisite for the hearing of actions in court. A statement that: "An attempt of an out place without success", would be written in the suit, whether one had actually taken place or not. But why is that? Can it really be true that people all over Europe are mediating, but Greeks are not able to? Is it not in everyone's interest to save financial as well as personal resources, not to mention the waiting time, which is often 2-3 years, just to reach a decision in first instance?

The "out - of - court - settlement" mentioned above could be attempted with or without the use of a third, independent person. When using a third person appointed by the parties, one could argue that it resembles mediation. But, firstly, the third person involved has never been trained especially to mediate, and secondly, the third person involved plays a much more active role than an educated mediator. The intention of Article 214A was good though, and a step in the right direction. The construction of the rule could be part of its ineffectiveness. Fundamental values were missing in order to be in "the spirit of" mediation. The rule is built upon the communication between the lawyers and the ratification of the judge - if an agreement was rea-

ched. Conciliation between lawyers differs substantially from mediation between the parties, even though the lawyers are representing the parties. And even more importantly, confidentiality was not protected sufficiently. Who would provide



or reveal any information if it can be used against you, in case an agreement is not reached? If an agreement is reached, it can be ratified by the Judge, after verifying that  $\Rightarrow$ the formalities are correct.

Mediation, on the other hand, is not just about formalities. It is not about lawyers and judges playing the main role. It is about the parties and it is their values, thoughts, disagreements, misunderstandings, their feeling of "satisfying justice" and self-determination which ought to be in focus. The par-  $\_$ ties are the "main players". The lawyers are assessors.

#### The new meditation law (it is expected to be voted on at the end of this summer)

So what are the main characteristics of the draft law on Mediation, which is intended to adapt our National Legislation to EU Mediation Directive 52/2008/EC? For sake of brevity it is impossible to describe the new law in detail, but an attempt is made to sketch out the fundamentals:

- $\Rightarrow$ It will apply to any mediation concerning civil and commercial matters which takes place in Greece, regardless of whether a claim is a cross - border one or not.
- After determining a definition of mediation, the legi-⇒ slator defines the mediator, who in Greece, in contradiction to other member states, must be a lawyer. Only lawyers can be accredited as mediators, and this will be done by a competent Accreditation Body. The Accreditation Body will be established by the Greek Bar Association, which will be designated by the Assembly of the Presidents of all the Greek Bar Associations. One could argue that allowing only a certain group of professionals to obtain the title of "mediator" could be an asphyxiating element in the whole concept of mediation. Other professions could most definitely obtain "mediator skills" and use their professional knowledge and experience equally, e.g. judges, business managers, psychologists, etc.
- Further, the Greek Draft Law on Mediation provides ⇒ the mandatory presence of lawyers attending together or instead and in place of their respective client (s) involved in the mediation process. This could unfortunately lead to at least two disadvantages. Not The practical measures necessary to "welcome" the instituonly does the cost of the process increase, but the would in my opinion have been a better choice.
- ⇒ as witnesses nor can they be obliged to make depo- mental values will mediation become a success. sition on what occurred during the mediation process. They have no obligation to bring in subsequent By Nikki Bouras, Attorney trials or arbitrations data accruing out of, or related to, a mediation process, except if this is imposed by public order rules, especially to safeguard the protection of underaged persons or in order to prevent harm to the physical or mental integrity of a person.
- The enforceability of the agreement is secured by ⇒ submitting the minute drafted by the mediator and signed by the parties, their lawyers and the mediator, to the One Member Court of First Instance.
- The Greek Draft Law on Mediation does not provide ⇒ explicitly whether a mediation clause contained in a contract can constitute the basis of a relevant plea,

as is the case, for instance, regarding an arbitration clause.

- As to the prescription of the claim(s), the new law provides that the signing of an agreement for submission of a dispute to mediation interrupts the prescription from the day the "participation - agreement" is signed. Therefore, there is no risk of the claim becoming time-barred due to the time spent in the process of mediation.
- As to the cost of mediation, the draft law provides that the minimum hourly rate of the mediator's fee will amount to two hundred (200) Euros, for 24 hours at maximum, including the mediator's preliminary preparation of the mediation process. The parties and the mediator are free to agree on a higher fee for the mediator. The minimum fees for the parties' lawyers are set at half of the hourly rate of the mediator's fee. In case of successful outcome of the mediation process the lawyers are entitled to additional fees. The mediator's fee is paid in equal shares by the parties, unless they have agreed otherwise, while each party bears the fees of his or her lawyer.

#### Will mediation succeed in Greece?

With the implementation of the EU-Directive on mediation, there may be light at the end of the tunnel for the more than 1, 5 million cases waiting to be heard in court. Mediation in Greece could definitely get its break-though. Even though the new law could have implemented a way that would be even more attractive for the parties, it is still less expensive and time consuming than a traditional "battle in court". Furthermore, mediation has another characteristic advantage, which must be considered of great importance. The parties have an actual opportunity to keep their collaborators, business partners, customers etc. once the dispute is solved in a mutually satisfying way. Especially in a country which, at the time of speaking, is facing a huge financial crisis, mediation, as a method of solving disputes, it is simply too precious not to be used. If companies are able to turn a dispute into a "win win situation", they will be able to end the disagreement – not the business relationship.

tion of mediation in Greece have been taken. The law will risk of the lawyers being the main players (once be voted on shortly, training of mediators will begin and again), is increasing as well. One could argue that mediation will hopefully become a natural way to solve disthe spirit of mediation is being compromised, in order putes. But is this enough? The difference between introduto fulfill other interests. A non-compulsory model cing mediation in Greece and introducing mediation in Greece successfully is very simple. In the first case, you im-The fundamental principle of confidentiality is secu-plement the directive and take the necessary measures in red in the new law. All persons participating in the order for the new institution called mediation to be functiomediation must, in writing, undertake the obligation nal. In the latter, you do all the above but adopt the philoto respect the confidentiality of the procedure. No sophy or "spirit" of mediation as well. Only if we understand one involved in the mediation process can be heard and believe in the intentions of mediation and its funda-



## MEDIATION IN ROMANIA

Ever since the Romanian state made its first steps on the road of democracy by the historical event of the (at least 'so-called') Revolution from December 1998, it started to return the real estate properties (houses, but especially pieces of land), which had been confiscated by the communist regime who led the country during the 5th-9th decades and dissolve their companies; 2)Employees, when they haof the 20<sup>th</sup> century, to their initial owners. Unfortunately, this whole process happened very fast, so many of these procedures and ownership documents that have been consequently issued, were far from correct. In fact, many disputes to collect the same sort of debts. between many of the new owners arose.

Most of these owners, some of them successors of the former ones, are peasants with very low economic potential and therefore they avoided so far - as much as possible - to clear (solve) these conflicts by the classical judicial procedure, since taxes and fees for such procedures are unaffordably high for them.

Now they can afford to solve their problems regarding the identification and separation (divesture) of their properties (legacies), not only for less money, but also in total mutual ts, which is known that it lasts months and years of judgment agreement, so that no extra cadastral expertise, for instan- until a Decision, which in many cases is not the best, nor ce - which is also required by the classical judicial proce- most satisfactory for both parties involved in the process, is dure, being also very expensive - should be needed.

After the signing of the mutual agreement by all parties, the latter (or the Mediators, on their behalf) submit it to the local court, in order to check its validity, and after that the court issues a Decision which subsequently serves as an ownership document for each one of the parties involved in the happen to 'occupy' the same property (piece of land), conflict and the mediation process.

This is in brief one of the domains in which Mediation plays a very important role within the activity of the Romanian Mediators. Due to the economic crisis, many Romanians, individuals, freelancers and companies cannot pay their credits or debts to the banks or utilities existing on the Romanian market. Therefore, mediation can help them to renegotiate the payments in terms of amounts and periods of time. Mediators started to help individuals and even companies who lately couldn't afford to pay for their water/electricity consumptions or get their credits repaid by mediating their disputes with the respective suppliers or banks, who have finally understood that there is no other way to retrieve their losses other than by accepting new conditions of payment according to the financial possibilities of their debtors at this time.

In this instance, Mediation helps the debtors not only to pay back their debts, but also avoid judicial taxes which under the circumstances of a classical trial are summed up to the invoice they finally must acquit. The local court can also issue a Decision that certifies and approves the mutual agreement between debtor and creditor, which was reached by the parties due to the intervention of the Mediator. The respective judicial decision closes or prevents practically the classical trial and obliges the parties to respect the conditions of their mutual agreement that has been consented by both the Mediator and the Court. Considering the confidential and intimate nature of Mediation, the Romanian high-class has also started to prefer this alternative (extrajudicial) method, especially in such delicate cases like the ones regarding alamony, child support, and other issues related to this sort of dispute. The mutual agreement can also be approved by the court together with the issuing of the civil sentence (decision) regarding the divorce itself. Other similar aspects can also be discus-

sed and improved during additional extrajudicial sessions of Mediation.

Business people, who also have to deal with the severe effects of the present economic crisis, also need Mediation within their relationship with their: 1)Associates (associate partners, sharers), especially when they want to separate ve to deal with the dismissal of some of their personnel; 3)Suppliers to whom they have to pay the costs of the delivered merchandises or beneficiaries from whom they have

As it follows, I shall refer to three other circumstances in which Mediation is - as I have realized - more than necessary and useful in Romania :

1) Mediation between those Romanians who intend to file actions against Romania at the European Court of Human Rights and the Romanian state itself, since the latter one has lost many cases of this sort in the very last years; in this case Mediation would shorten (practically prevent) the whole procedure from the European Court of Human Righmade.

2) Mediation between individuals and former state companies who, due to the mistakes that have been made by the state in its hurry to return the confiscated properties to their former owners or their successors (as I above described) both parties having their own legal arguments for availing themselves of the respective property; in this case it is recommended to cede each other - after a fair negotiation the proprietorship over the respective piece of land, which in most cases, due to the infrastructure that had already been built by the state company on it, proves to be totally useless for the individual who claims it.

3) Commercial Mediation between Romanian state or private companies and economical agents from other countries, Members or non-Members of the EU; in this case, too little has been done thus far, in spite of an obvious necessity of Mediation, especially due to the legislative differences between the states (and their commercial, administrative and judicial customs), differences, which makes the classical judging of such disputes sometimes impossible. That's why the principles and criteria of Mediation are similar, if not identical, in most countries where it has been implemented. The classical procedure should be prevented and a fair decision (which in this case belongs to the parties) should be made

By Catalin-Alexandru Grigoras, Communication & PR Specialist within the Mediation Bureau of Corina Andrei (Romania)





The Association of International Arbitration is excited to pro- the former Soviet Union with its magazine, the only of its kind file a growing leader in the global mediation community. Law in the Russian Federation was founded in 2005 with sup- the professionals influencing international policy, specifically tions. Since then, the Center has become a leading organi- workers." zation in the promotion and development of mediation in the legal sphere and beyond, facilitating panels with me- While its accomplishments within Russia and Eastern Europe diation centers around the globe, and strategically partne- are formidable, it is the Center's smooth facilitation of gloring with some of the most expert voices in the field.

In the development of the Center's growth, it has come to encompass professionals in a diverse range of specialties. The Center deals with commercial, corporate and intercorporative disputes, but also with family relations and public like last May's Russian-Dutch project on judges, the Center law, in addition to some less discussed aspects of ADR, like brought experts to Moscow, making it home to some of the tourism and travel. The broadness of this range has allowed newest scholarship in the field. September's Family Mediathem to get involved in the creation of Russia's legislative tion training, for example, boasts the U.K.'s Lisa Parkinson. framework for mediation. This legislature is going to be We look forward to watching the Center as it grows in gloadopted next January, potentially priming Russia for ascent bal influence and excellence in education of dispute resoto the forefront of ADR in Eastern Europe. If the legislature is lution. successful in its comprehensive undertaking, it will be thanks to the enormous research and energies of the Center.

Before working on national legislation, the Center developed training programs for professional mediators. These courses placed the Center at the vanguard of ADR education within legal academia years before the movement gained legislative momentum. It launched this education campaign for budding professionals in 2006, bringing its own course "Introduction to Mediation," into law schools all over Russia. It also developed government-licensed programs for

The Scientific-Methodological Center for Mediation and Law the training of professional mediators, boasting a comprehensive course offering, including school mediation among more general courses. This was novel four years ago, but now the Center enjoys name recognition within the academic press, having partnered with MCUPK Publishing to produce its specialized series, "Mediation and Law," featuring many works by international authors.

Its message on how mutual understanding provides a "modern environment" for growth, and can aid in successful public-private partnerships has found a growing audience. The Center's network of academics, professionals, and policy advisors has attracted attention in other countries of published in Russian. Founded in 2006, the magazine targets The Scientific-Methodological Center for Mediation and what the Center calls "a wide readership," geared towards port from the state, legal community, and public organiza- "lawyers, businessmen, politicians, public servants, social

> bal partnerships that has made its research more global than its tremendous resonance with Russian-speaking countries alone might suggest. It calls the U.S.'s Center for Mediation in Law a partner, creating a flow of ideas spanning over 2,500 professionals and three continents. In recent events,

Contact them: Center for Mediation and Law 26, building 13-14, 1 Bolshoy Tishinsky pereulok Moscow 123557 Russia Phone: +7 (495) 253-01-30 (from 10 a.m. till 8 p.m.) Fax: +7 (495) 253-11-11 E-mail: office@mediacia.com

### EUROPEAN ENERGY OMBUDSMEN GROUP

AIA would like to showcase a new and exciting ADR organization, whose members resolve disputes, in last resort in their organizations, in the energy sector in Europe. The European Energy Ombudsmen Group (EEOG) is the first and Members only independent, not-for-profit body of ombudsmen and The members of the EEOG represent energy companies mediators from Europe's leading utility companies.

The EEOG was initiated two years ago to promote mediation in the energy sector. It's main objective is to ensure view. that consumers' rights are efficiently safeguarded by pro- Current EEOG members include GDF SUEZ, ENDESA, E.On, moting mediation between companies and consumers in Vattenfall, Energy, EDF and all the energy sector while fostering good customer service power companies operating in practices, and to contribute to the improvement of rela- the UK under The Ombudsman tionship with consumers.

well as the continuous sharing of information relevant to the energy sector and relating to consumer protection on a voluntary basis, whilst respecting commercially sensitive information that is legally protected in compliance with European legislation. The EEOG also promotes the creation of new ombudsmen positions in European energy companies and collaboration to enlarge the ombudsmen community.

with a mandate of impartiality. They have the common desire to resolve consumer complaints from a neutral point of

Services Ltd.

Why mediation?



### Goal

The EEOG encourages the development of good practices The benefits of mediation are in customer service and procedures in regards to claims, as numerous and more and more

people are learning first-hand why mediation is so popular claim value and the cost of entering into legal proceedings. and effective. Mediation is particularly well-suited for dis- Generally-speaking, consumers who participate in the meputes in the energy sector because of the unique provider- diation process show high levels of satisfaction with the consumer relationship.

Mediation is fast (approximately 2 months) and incredibly helps to avoid unnecessary litigation procedures. flexible. It avoids the need for an appeal before judicial Mediation is particularly appropriate and beneficial in the authorities, which in comparison, is a long-winded process energy sector because it affects two parties united, in geentailing numerous burdensome formalities that take their neral, by a long-term ongoing supply agreement and toll on each party involved and may damage the contrac- adapts to the fact that both parties, subsequent to the metual relationship.

It is affordable. In the EEOG, mediation for the client is free and maintain a harmonious contractual relationship. and does not require the presence of a legal representati- AIA looks forward to watching EEOG grow as ADR becomes ve. The cost of mediation for the organization is significantly more and more widely used and appreciated in the energy less than the usual cost of entering into legal proceedings.

Mediation in the energy sector helps to protect the consumer by resolving disputes that are unlikely to be handled by the Courts on account of the disproportion between the

agreed solution. It is a fair, efficient and free process which

diation process, probably seek to re-establish mutual trust sector and beyond.

#### Brussels | Regulation News

AIA would like to bring to your attention new advancements in commercial arbitration that were discussed on the side at our conference on the UNCITRAL Model Rules in June. After the release of the Green Book in the spring of 2009, the Commission of legal affairs of the European Parliament adopted a report on the implementation and the revision of Regulation Brussels I on June 23, 2010. The report says there is no current need to revise the rules because « the question of arbitration is treated adequately by the New York Convention of 1958 and the Geneva Convention of 1961 on international commercial arbitration... ». The Commission of the legal affairs of the European Parliament has acted as proposed in the submission by AIA in relation to the Green Paper released in connection with the review of Regulation 44/2001. To view AIA's submission, please visit http://arbitration-adr.org/activities/profwork/pdf\_files/ response on green paper Brussels I regulation.pdf

The new report proposes removing the power of member state courts to declare arbitration clauses invalid in such

circumstances and would also prevent them from interfering with arbitration tribunals' freedom to determine the scope of their own jurisdiction . The report recommends that, "not only arbitration proceedings, but also judicial procedures ruling on the validity or extent of arbitral competence as a principal issue or as an incidental or preliminary question are excluded from the scope of the Regulation."

An amendment to Brussels I (or, Council Regulation (EC) No 44/2001) which determines which member states courts have jurisdiction to hear civil and commercial cases, is expected next year. The European Commission has appointed a group of experts to examine whether arbitration should be included in the revised scheme.

The Chairman of the AIA Conference, Mr. Edouard Bertrand, has commented on this news. For further reading on this matter, please visit Mr. Bertrand's blog: http:// avocats.fr/space/edouard.bertrand

Alassini, et al. v. Telecom Italia, et al.: Mandatory Mediation

The Court of Justice of the European Union has for the first time ruled on the application of the statute (Article 34 of Directive 2002/22/EC) that mandates conciliation of disputes prior to submitting the disputes to a court of law. The issue in Alassini was whether it is possible to bring judicial proceedings without first attempting settlement.

The decision, laid down on 18 March 2010, said the directive must be interpreted to not preclude "legislation of a Member State under which the admissibility before the courts of actions relating to electronic communications services between end-users and providers of those services, concerning

the rights conferred by that directive, is conditional upon an attempt to settle the dispute out of court." The Court went on to hold that "the principles of equivalence and effectiveness or the principle of effective judicial protection" do not preclude national legislation that imposes prior implementation of an out-of-court settlement procedure either, (provided that the settlement procedure does not result in a binding decision, cause substantial delay or give rise to costs).

See http://eur-lex.europa.eu/LexUriServ/LexUriServ.do? uri=CELEX:62008J0317:EN:HTML

